

## Reseller Pricing and Terms

### Ops Publishing



### Quantity Discounts

Quantity	Discount
1-9	30%
10-24	40%
25+	45%

#### **Discounts:**

Reseller pricing and terms are only available to resellers within the United States.

**Note:** the discount applies to *net purchased quantities*. See returns policy for more information.

#### **Credit:**

Verifiable resellers (physical bookstores with verifiable addresses or internet/mailorder book resellers that have been in business more than one year) will receive instant credit for small book orders (less than 10 books). Unverifiable resellers or resellers placing larger orders must send bank reference and three trade references for credit consideration. In the absence of credit approval, all orders must be prepaid. Be aware that credit approval is not guaranteed and that it may delay shipments.

#### **Terms:**

Payment terms are 30 days from the end of the month in which the order shipped (30 EOM), provided credit is approved. A finance charge of 1.5% per month will be added to balances over 30 days.

#### **Shipping:**

Surface freight shipping (USPS Media Mail, UPS Ground, or LTL depending upon order quantity) will be prepaid for all orders within the continental United States. Case quantities are 26/case.

#### **Reseller Tax ID:**

A reseller tax ID must be provided for any orders shipping to Wisconsin or Ohio.

#### **Returns policy for quantity discount orders:**

Returns are accepted for full credit provided the following terms are met:

Return is pre-authorized

Return is made within one year of purchase.

Books are returned in unused, unblemished condition with freight prepaid.

**Net purchased quantity** (quantity ordered to date minus quantity returned) does not fall below the discount quantity break. If the net purchased quantity does fall below the discount quantity break, only the difference between the amount paid and the total cost of the net purchased quantity recalculated at the lower discount will be refunded.

**Email orders to:** [orders@opspublishing.com](mailto:orders@opspublishing.com)

**Or Fax to:** 866 203-7790 (Toll Free Fax)  
267 295-9961 (Alternate Fax)

**Or mail to:**

**Ops Publishing  
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Kenosha, WI 53141**